

Corporate Data

## **Introducing Our Businesses**



The main business in the Internet travel business is customized travel services provided by e-tabinet.com's wholly owned subsidiary, Web travel Co., Ltd. Specialist "travel concierges" create multiple itineraries based on the requirements of applicants, and propose travel plans via email. From these, applicants select the travel concierge and plan that appeals to them. The service is therefore different from ordinary package tours, combining high-quality product proposals brimming with hospitality and the unrivalled convenience of the Internet to provide service with a difference.

## **Features**

- Proposal of high-quality products brimming with hospitality that differ from major travel company package tours
- Unrivalled convenience of the Internet
- Relatively unaffected by low price trends caused by price competition with major tour companies

## Service Flow

After hearing from customers about their goals, envisaged experience, approximate budget, and other aspects of their trip, expert "travel concierges" provide a proposal and an estimate free of charge on a travel plan designed according to the customer's wishes. Since most of the service is conducted through e-mail and telephone, customers who are busy during work hours can have a plan created at a time that suits them. The service also includes taking care of tiresome details, reservations, and other tasks.



## **Travel Concierges**

Travel concierges are travel consultants who specialize in creating travel plans to meet individual clients' wishes. They each have their own specialty fields, enabling them to respond flexibly to increasingly diverse customer needs. However, the Internet is a medium that does not provide face-to-face interaction. Therefore, we post profiles of the travel concierges online, emphasizing their experience and personality, so that customers can feel peace of mind when they consult us.





The service has about 450 unique and original travel concierges registered.

